

# INTERNATIONAL DIRECTORY OF DEFENCE AUTHORITIES 2021

Find the right connections to sell your defence products or services! This Directory is your definitive guide to who's in charge of what – from the ministry of defence to command levels and procurement and intelligence officers - worldwide!

#### Quick facts:

- \* Thousands of procurement military officers and defence officials worldwide
- \* Entries include name, rank, title, email, website, addresses, telephone and fax nos.
- \* Executive cabinet ministers.
- \* Procurement and logistics officials.
- \* Intelligence and national police officials.
- \* Senior officers in tactical army, air force and navy commands.
- \* Overviews of defence structures and chains of command including graphic tables of organization.
- \* Annual edition.

### Pinpoint Defence Procurement Officers and Defence Industry Executives.

The International Directory of Defence Authorities lets you identify and contact the senior officials that oversee the purchasing of everything from vehicles, communications equipment and clothing, to electronics, parts and ordnance.

## Get the Complete Picture of Military and Defence Establishments.

From the executive leadership and military and civilian defence and national security agencies down through the service branches, **the International Directory of Defence Authorities** gives you names, ranks, areas of responsibility and contact information.

Each country's listing begins with a detailed overview of the basic defence structure and chain of command including armed forces manpower figures.

## Military and Civilian Intelligence and Security-Related Agencies and Ministries.

You get names, titles and full contact information for senior-level officers in military intelligence and counter-intelligence. Plus upper echelon officials in national police or security organizations.

#### Who Uses this Directory?

**Defence contractors and military-related suppliers** use it to identify potential foreign markets ...

**Military, defence and civilian intelligence personnel** use it for a clear picture of defence structure, chains of command and contracting their counterparts International.

Researchers and libraries find Defence Authorities is the only up-to-date directory that tracks defence organizations and personnel on an ongoing basis. Whether you are a product manager, in charge of marketing or simply interested to remain in touch with the latest contacts in the Defence equipment industry, this Directory will save you time and effort in finding the up-to-date business information that you need.

This Directory is indexed in ways to make searching quick and easy.



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