



Metal & Steel Traders of the World Directory 2022

The comprehensive guide to Metal & Steel trading companies worldwide

The definitive guide to the global ferrous and non-ferrous metals trading industry, this is the latest edition of **the Metal & Steel Traders of the World Directory**.

The directory allows you to pinpoint the company or person you need instantly. Listing key traders of aluminium, steel, base metals, minor and precious metals the Directory is an invaluable guide to sourcing the materials you need.

At just US\$375.00 including delivery, **Metal & Steel Traders of the World Directory** is real value for money.

It truly is the ultimate traders' directory. You won't find a more comprehensive guide to the market anywhere. With the excellent cross-referenced indices, you'll be able to pinpoint the company or person you need instantly, without the need for frustrating Internet searches!

Anyone involved in buying, selling or trading metals should have their own copy:

- Traders - react quickly to market changes, keep track of your colleagues and make more money;
- Producers - make more profitable deals for your products/brands;
- Consumers - locate traders who can supply your metal and steel needs instantly and negotiate the best possible deal for your business.

If you need to source a buyer or supplier, this directory really will save you hours of time. If you need to compile a list of possible suppliers and put a procurement request out to tender, you can be sure you'll find plenty of suitable candidates in Metal & Steel Traders of the World Directory.

Metal & Steel Traders of the World Directory is also fully searchable. This fully cross-referenced database allows you to search for a particular trader by company, country, plant, number of employees or product, or any other specific criteria, quickly and easily.

Key Features:

- Company name and full contact details including email addresses and websites
- Names of key company management and personnel
- Range of activities and products handled
- Ownership, subsidiaries, associates and branch offices
- Number of employees
- Year established
- Product ranges and brands
- Alphabetical listing of all traders
- Useful listing of trade associations

Your results can then be saved in other applications for further use in mailings or internal presentations. In addition it enables you to research your marketplace whilst waiting at the airport or traveling on the train and allows you to create niche market lists quickly. It truly is the ultimate database of world traders. You won't find a more comprehensive guide to the market anywhere!

7 great reasons to order your own copy of Metal & Steel Traders of the World

Directory today:

1. Spend more of your valuable time making money and less of it searching for correct contact details;
2. Negotiate the best deals for your business - locate traders instantly who can meet your exact requirements;
3. Get to the precise information you want in an instant, with the useful cross-reference indices of key personnel, companies and products traded;
4. Locate niche market traders and develop new business opportunities at the flick of a page;
5. Monitor your competitors and build new revenue streams for your business;
6. Have the world of trading at your disposal - this new directory includes both metal and steel traders;
7. In a constantly changing trading environment, keep up-to-date with information from the most reputable source in the market;

Building on the successes of previous editions, the Directory is an invaluable reference tool for anyone seeking to identify Metal or Steel products around the world.

**Book, CD-Rom or PDF Edition: US\$375.00 including delivery. ISBN:
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